



LEAD SHEET

I. **LABOR AND SUPERVISION (Exhibit "A"):**

The attached labor rates include all payroll taxes, insurance, overhead, and profit.

II. **EQUIPMENT RENTALS (Exhibit "B"):**

All contractor owned equipment will be charged in accordance with the attached Equipment Rental Rates sheet. All third-party rentals and fuel will be charged Cost Plus at a markup of 15%.

III. **REIMBURSABLE SMALL TOOLS & CONSUMABLES (Exhibit "C" & "D")**

Basic consumables and small tools typically used will be billed at 9% Direct Labor. Specialty consumables listed on Exhibit "C" will be billed per listed rates. All items that are listed on Exhibit "D" will be charged at Cost Plus 15%.

IV. **MATERIALS (Exhibit "E"):**

All materials required but not listed on Exhibit "E" will be Cost plus 15%.

V. **TAX:**

No sales and use taxes are included in our pricing.

VI. **TERMS OF PAYMENT:**

Labor: Weekly progress billings are due Net Ten (10) days.

Equipment / Materials: Monthly billings are due Net Thirty (30) days.

VII. **SUBCONTRACTS:**

Any subcontracts will be invoiced at cost plus a markup of 15%.

VIII. **SAFETY COUNCIL TRAINING COURSE:**

Additional safety training, drug and/or background screening, other than Strand Composite's extensive standards, will be billed.

IX. **SAFETY PRECAUTIONARY EQUIPMENT:**

All safety equipment for corrosive atmospheres is for sale only.

X. **VEHICLES:**

Contractor owned vehicles used for delivery will be charged at a flat rate of \$260 per round trip in town only. Truck mileage more than 50 miles (one way) will be charged at 0.69¢ per mile, plus daily truck rental.



EXHIBIT "A" – LABOR

CRAFT	STRAIGHT TIME	OVERTIME	PREMIUM
		(Time and 1/2)	(Double Time)
QA/QC-Inspection	\$95.00	\$142.50	\$190.00
Timekeeper	\$60.00	\$90.00	\$120.00
Superintendent	\$85.00	\$127.50	\$170.00
Foreman	\$77.00	\$115.50	\$154.00
Craftsman I	\$66.00	\$99.00	\$132.00
Engineering	\$130.00	\$195.00	\$255.00
Drafting	\$55.00	\$82.50	\$110.00

TERMS & CONDITIONS

- A. **Straight Time Rate:** First eight hours of each shift, Monday through Friday. Rate applies to all crafts.
- B. **Overtime Rate:** After eight hours, Monday through Friday, and all-day Saturday and Sunday. Rate applies to all crafts.
- C. **Holiday Pay:** Will be billed at premium time.
- D. **Per Diem:** Will be reimbursed at \$160.00 per day for all out-of-town personnel with prior approval of owner. Per Diem will include weekends, if not worked. This rate is subject to change depending on geographical location.
- E. **Travel Pay:** Travel pay will be charged portal to portal at straight/overtime rates
- F. **Call Out:** When called out for work, there will be a minimum charge of four (4) hours per person at the overtime rate.
- G. **Material:** All material rates are subject to change as market price changes.
- H. **Mileage:** Mileage will be charged at 0.69¢ per mile.



EXHIBIT "B" – EQUIPMENT RENTAL RATES

VEHICLES	DAILY	WEEKLY	MONTHLY
Truck / Service Truck	\$150.00	\$1050.00	\$4550.00
16' Tandem Axle Trailer	\$76.50	\$382.50	\$1,650.00
<i>Note: Fuel not included in rental rate.</i>			
FIELD OFFICE EQUIP.	DAILY	WEEKLY	MONTHLY
Office Trailer	\$123.50	\$241.00	\$723.50
Tool / Storage Trailer / Conex	\$123.50	\$241.00	\$723.50
Shutdown Trailer / Small	\$123.50	\$241.00	\$723.50
Laptop Computer	\$45.00	\$200.00	\$500.00
MATERIAL HANDLING EQUIP.	DAILY	WEEKLY	MONTHLY
8K Telehandler	\$559.00	\$ 1529.50	\$2970.00
10K Telehandler	\$1000.00	\$ 2488.00	\$5318.00
Track Skid Steer - 2100-2800 lb.	\$441.00	\$ 1206.00	\$2765.00
Forklift Boom – Jib Boom Extension	\$75.50	\$200.00	\$600.00
AIR SUPPLY EQUIP.	DAILY	WEEKLY	MONTHLY
185 CFM – Air Compressor	\$235.50	\$558.50	\$1065.00
375 CFM – Air Compressor	\$382.50	\$882.50	\$1735.50
Air Header Manifold	\$50.00	\$200.00	\$500.00
3/4" or 1/2" x 50' Air Hose	\$17.50	\$45.00	\$112.00
Moisture Separator	\$12.00	\$47.00	\$120.00
4-Gas Monitor	\$115.50	\$462.00	\$1,155.00
QUALITY CONTROL/COMM. EQUIP.	DAILY	WEEKLY	MONTHLY
Barcol Hardness Tester	\$15.00	\$50.00	\$120.00
Drager Pump (Cartridge Extra)	\$25.00	\$100.00	\$250.00
Hydrotest Hand Pump & Gauges	\$60.00	\$250.00	\$600.00
CLEAN UP EQUIP.	DAILY	WEEKLY	MONTHLY
Dumpster 1 Cu. Yd.	\$58.00	\$147.00	\$424.00
HOIST, LIFTING EQUIP.	DAILY	WEEKLY	MONTHLY
Chain Come-A-Long – 1.5 Ton Lever Hoist	\$35.00	\$78.00	\$155.00
GENERATORS, DRYERS, AIR MOVERS & HEATERS	DAILY	WEEKLY	MONTHLY
7.5 KW Diesel / Gas Generator	\$114.00	\$392.00	\$1130.00
80 KW Diesel/Gas Generator	\$529.50	\$ 1429.50	\$4494.00
150 KW Diesel/Gas Generator	\$847.00	\$ 1817.50	\$5270.50



Coppus Blower (Explosion Proof)	\$108.00	\$241.00	\$723.50
Vano Blower (Explosion Proof)	\$116.50	\$312.00	\$882.50
6 Ton Dehumidification Unit	\$260.00	\$ 1,039.50	\$2,598.50
12 Ton Dehumidification Unit	\$346.50	\$ 1,386.00	\$3,465.00
25 Ton Dehumidification Unit	\$600.00	\$ 1800.00	\$5400.00
560 CFM Dehumidifier	\$750.00	\$2164.50	\$6488.00
5 Ton Air conditioner Unit	\$806.00	\$1376.50	\$2765.00
MISC. EQUIPMENT	DAILY	WEEKLY	MONTHLY
2" Plastic Diaphragm Pump	\$144.00	\$577.50	\$1,443.50
2" Standard Diaphragm Pump	\$129.50	\$415.50	\$1,039.50
Water Tank – 500 GL w/ Trailer	\$217.50	\$606.00	\$1423.00
Fuel Tank - 500 Gallon	\$106.00	\$369.50	\$1265.00
Full Face Respirator	\$23.00	\$140.00	\$300.00
45' Boom Manlift	\$658.50	\$ 1511.50	\$3206.00
5 Minute Escape Respirator	\$20.00	\$100.00	\$250.00

EXHIBIT "C" – CONSUMABLES PART I

GRINDING, CUTTING & PREP	UNIT	SELL PRICE
Blades - 4" Diamond	Each	\$85.00
Blades - 7" Diamond	Each	\$125.00
Blades - 14" Diamond	Each	\$550.00

MISC. ADDITIVES	UNIT	SELL PRICE
Aerosil or Cabosil	Bag	\$115.50
Air Tool Oil	Gallon	\$50.00
Antimony Trioxide	Pound	\$20.00
Carbon Flour	Pound	\$10.00
Degreaser	Gallon	\$18.00
Diesel / Gasoline	Gallon	Market Value
Kerosene	Gallon	Market Value
Mini Fibers	10# Bag	\$189.50
Non-Shrink Grout	50# Bag	\$30.00
Redi Mix Concrete	80# Bag	\$15.00
Silica Carbide (50# Bag)	Pound	\$10.00



EXHIBIT "D" – CONSUMABLES PART II – REIMBURSABLE CONSUMABLES

- Fuels, Oils, and Gases
- Chisels - Air Tool, All Types
- Chipping Gun/Ramming Gun Parts
- Weld Rod - All Types, Including Carbon Arc Rods
- Diamond Cutting, Grinding, and Drilling Items
- Form Lumber, Nails, Etc.
- All Cutting Tips, Teeth, Etc.

EXHIBIT "E" – FRP

FIBERGLASS MATERIAL	
1.1/2 oz Mat	
Description	Price Per Std. Roll
4" Wide	\$40.50
6" Wide	\$61.00
8" Wide	\$81.00
10" Wide	\$101.50
12" Wide	\$121.50
38" Wide	\$357.00
50" Wide	\$470.00
Woven Roving	
Description	Price Per Std. Roll
6" Wide	\$116.00
8" Wide	\$155.00
10" Wide	\$193.50
12" Wide	\$251.50
50" Wide	\$991.00
Nexus Veil	
Description	Price Per Std. Roll
6" Wide	\$264.00
8" Wide	\$351.50
10" Wide	\$439.50
12" Wide	\$527.50
48" Wide	\$ 2109.50



C-Glass Veil	
Description	Price Per Std. Roll
4" Wide	\$101.00
6" Wide	\$152.00
8" Wide	\$209.00
10" Wide	\$250.00
12" Wide	\$313.00
39.4" Wide	\$897.00
RESIN & ADDITIVES	
Description	Price Per Gallon
Acetone	\$21.50
Isopropyl Alcohol	\$37.50
BPO	\$102.00
Catalyst, Furan	\$321.50
Catalyst, MEKP	\$57.00
Cumene (CHP)	\$104.50
Gelcoat - All Colors	\$102.00
Hydro Plug	\$30.00
Primer, Derakane 8084	\$80.00
Putty	\$125.00
Vinyl Ester Resin	\$77.00
Resin, Furan	\$149.00
Styrene	\$57.00
Wax Additive	\$105.50
Bis A Epoxy	\$135.00